



National MBO Training Programme

The Corporate
Finance Network

This National MBO Training Programme will be launched in 2010. This is a unique opportunity for management teams of small & medium sized businesses who may be considering buying the business they currently work for.

WHO IS THIS PROGRAMME FOR?

These courses are for potential MBO teams, where they are existing clients or contacts of a CFN member firm. The vendor would not be invited to attend.

STRUCTURE & CONTENT

The programme will contain 6 modules, each lasting half a day (11am – 3pm). They will be a mixture of seminar, discussion and review of case studies. The content will be:

- 1. THE DEAL** an overview of the process of a typical acquisition; the role of due diligence & the legal aspects of a deal
- 2. FINANCE (2 modules)** Finance for non-financial managers; business finance market, budgeting & accounts, working capital management
- 3. REGULATORY ISSUES FOR SMEs** Companies Act & role of directors, health & safety, employment law, data protection, environmental issues
- 4. STAFF ISSUES** managing staff including team building, delegating, motivating, appraisals, recruitment, remuneration structures & incentivising
- 5. OPTIMISING KEY RELATIONSHIPS** managing contact & communication with customers, suppliers, lenders, shareholders, employees and other stakeholders.

LOCATION

All modules will take place at one central location at the Hilton Hotel, East Midlands Airport, from 11am-3pm to allow delegates travelling time by air/rail/road.

DATES FOR 2010

COST

£150 + VAT per module (ie each half day) per person, to include all materials, lunch & parking. Booking and payment must be made at least 28 days in advance of each module.

BOOKING INFORMATION

Please book via your local CFN member firm. For contact details, please see www.corporatefinance.org.uk/about-us.php